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1300 Godward St NE, Ste 6000 Minneapolis, MN 55413 Ph: (612) 418-4754 Cell: (612) 418-4754 Email: rjahnke@sunbeltmidwest.com www.sunbeltmidwest.com/team/jahnke-Profile: Richard Jahnke - M&A Advisor | Sunbelt Midwest Business Brokers Business advising for owners exploring an exit strategy confidentially. Business valuations to determine value for buying and selling.

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Discuss best practices for tackling challenges facing your industry at the Risk Management Academy. Leave with new professional peers and tangible risk management takeaways to implement at your business.



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Our vision is to be the indispensable electrical supply chain partner central to our customers' success.

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Mike Hough 7361 Washington Ave S Edina, MN 55439 Ph: (952) 278-0000 Email: mhough@winsupplyinc.com www.edenprairiewinsupply.com Eden Prairie Winlectric serves the south and southwest metro area.

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Jesse Keene 8050 County Road 101 East Shakopee, MN 55379 Ph: (952) 445-4292 Toll Free: (800) 352-2812 Cell: (651) 470-2995 Email: jesse.keene@zieglercat.com www.zieglercat.com Ziegler Power Systems is the exclusive supplier of Cat®, solar, battery energy storage, diesel and natural gas electric power generation systems in Minnesota. Ziegler offers industry-leading product support on all makes and models of electric power generators and distribution equipment. Additionally, Ziegler rents generators, air compressors, heaters, chillers, and associated accessories.

FINANCIAL

Daniel Gardner

Northwest Lumber Association MEP 401K Plan

13507 Jefferson St Ham Lake, MN 55304 Ph: (612) 743-4961 • F: (763) 862-7801

Toll Free:

Cell: (612) 743-4961 Email: dgardner@fscadvisor.com The Electrical Association has partnered with the Northwest Lumber Association to offer members access to an MEP 401K Plan. Fiduciary liability, plan expenses and many administrative activities including audits will be managed by the program all at a fraction of the cost and hassle of operating a single-company sponsored plan! Email Dan Gardner, FSC Advisor, for more information at the above address.

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Property Casualty/ Workers Comp/ Life & Disability/ Bonding

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Group Health Insurance North Risk Partners

Gary Helm 2010 Centre Point Blvd Mendota Heights, MN 55120 Ph: (651) 379-7801 • F: (651) 379-7801 E: gary.helm@northriskpartners.com The Electrical Association has partnered with North Risk Partners to offer members the opportunity to provide a new health insurance plan called Health Spark. It allows for a lot of flexibility. It includes 8 health plan options, and Blue Cross Blue Shield of MN administers it. It is a qualified plan that meets ACA requirements and can be provided as a pre-tax plan that can reduce your FICA costs and employee's state and federal tax amounts. With this plan, it's possible that you could offer your employees more flexibility and coverage while simplifying the paperwork.

MANUFACTURERS

American Polywater Corporation

Mark Williams 11222 60th St N Stillwater, MN 55082 Ph: (651) 430-2270 • F: (651) 430-3634 Toll Free: (800) 328-9384 Cell: (612) 309-9165 Email: mark.williams@polywater.com www.polywater.com www.polywater-haufftechnik.com We manufacture sealants, adhesives, cleaners and lubricants for the electrical industry. Specializing in installation, maintenance and protection of cables and electrical systems. Products include Polywater FST, AFT and our new line of mechanical seals that meet the NEC and NESC codes for sealing raceways both inside and outside the conduit. Electrical cleaners for medium voltage splicing and electrical maintenance, adhesives for bonding PE pipe to PVC or fiberglass and specialty lubricants for all types of cables. Pull Planner 4.0 cable tension calculation software helps you to plan your pulls ahead of time, which helps you to reduce labor

time and cut construction costs by

eliminating splicing or set up time.

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Rooster Tech Inc

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MANUFACTURER REPS

AJB Sales

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